





HO/Finance/Share/243/2024-25

National Stock Exchange of India Ltd. "Exchange Plaza" Plot no. C/1, G Block Bandra-Kurla Complex, Bandra (E) Mumbai – 400 051 NSE Scrip Symbol: UCOBANK Date: 02.12.2024

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street,Fort, Mumbai – 400 001 BSE Scrip Code: 532505

Madam/Dear Sir

Sub: Schedule of Non-deal road shows/ Analyst/ Institutional Investor Meet

We hereby inform that the Bank will be participating in Non-deal Road shows and meeting with prospective institutional investors from 5th December, 2024 onwards.

Please note that no unpublished price sensitive information is proposed to be shared during the meeting(s). A copy of the investor presentation is enclosed. The same will be made available under the "Investors" section of Bank's website at <u>www.ucobank.com</u>

The dates of the non-deal road shows/ Analyst Meet / Institutional Investor Meet are subject to change. Such changes may happen due to exigencies on the part of investors/ Bank, and will be intimated in due course upon their occurrence.

The above is submitted in compliance of disclosure of material event / information under Regulation 30 and other applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended read with corresponding circulars and notifications issued thereunder.

Yours faithfully,

(Vikash Gupta) Company Secretary

Encl - as stated









Investor Roadshow Presentation December 2024

Connect with us *a* **official.ucobank:**







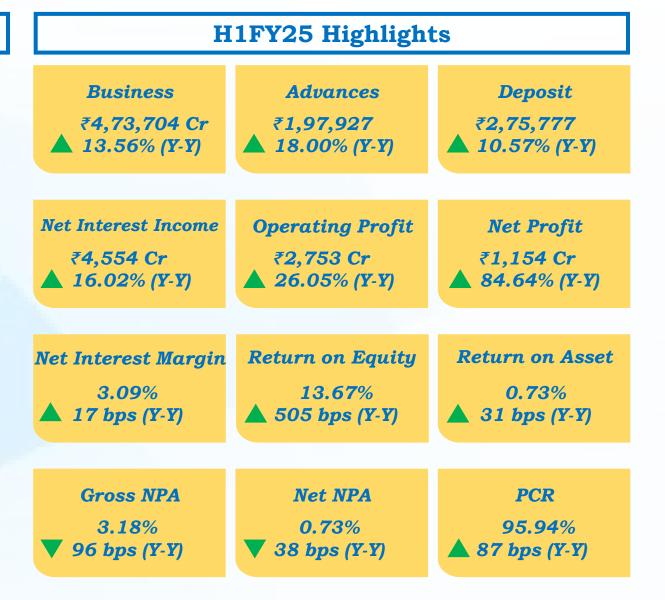


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About UCO Bank

- Founded on 6th January 1943 at Kolkata as the United Commercial Bank. Bank was nationalized in the year 1969 along with 13 other banks. In 1985, name was changed to UCO Bank.
- Bank's Board includes representatives from the Government of India, RBI, and distinguished professionals such as Chartered Accountants, Management Experts and Economists.
- □ Bank has wide presence across India with total 15925 touch points comprising 3,247 branches, 2 overseas branches in Hong Kong and Singapore, 1 representative office in Iran, 2472 ATM's and 10203 BC's.
- □ More than 95% stake is owned by Government of India.
- □ Listed on the Stock Exchanges since 2003.
- □ Dedicated team of over 21000 employees serving more than 5 crore valued customers.
- Bank's "UCO mbanking plus" is rated 4.7/5 stars on the Google Playstore as on date.

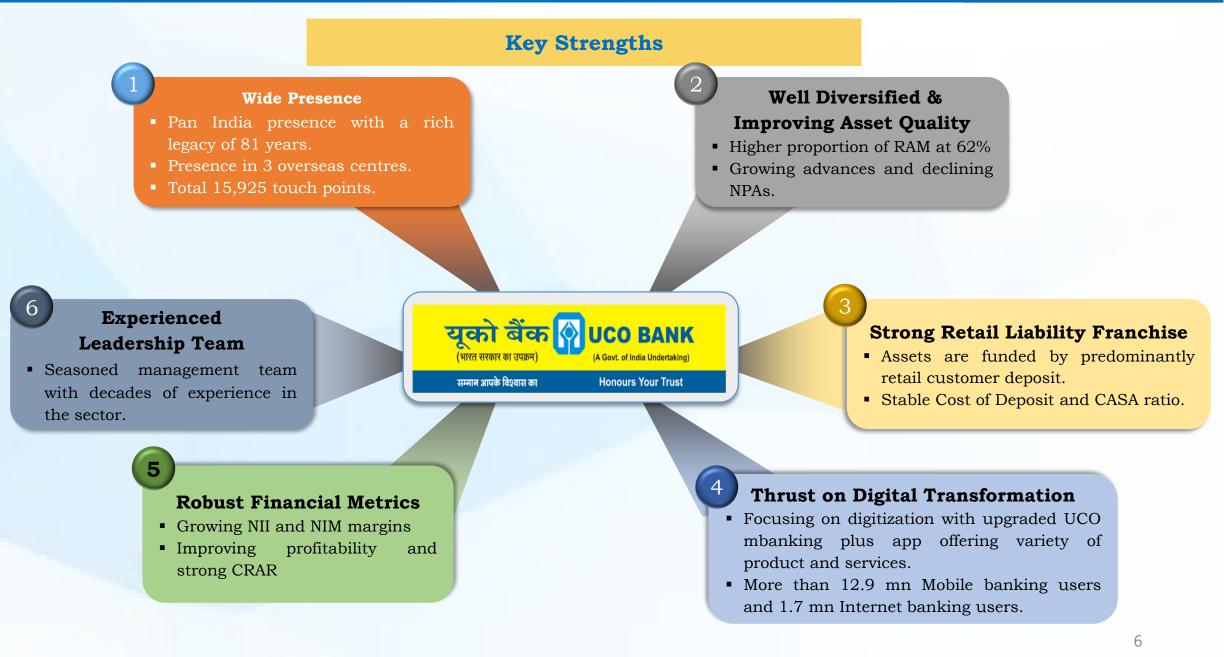




Shareholding and Stock Performance









Key Awards and Accolades



FY 2022-23

Category: Small & Micro Bank

Awarding Body: Ministry of Electronics and Information Technology (MEITY)

Description: For achieving the second highest percentage of Digital Payment Transaction

FY 2022-23

Category: Public Sector Bank

Awarding Body: Ministry of Electronics and Information Technology (MEITY)

Description: For achieving target with the highest percentage in BHIM-UPI transactions

FY 2023-24

Category: Mid-Size

Awarding Body: Indian Chamber of Commerce

Description: Winner-UCO Bank

Awarded on 23.08.2024 by Indian Chamber of Commerce for best performance in Risk Management among Public Sector Banks(Mid-Size)

FY 2022-23, 2023-24, 2024-25

(Rajbhasa Kirti Puruskar)

Category: Public Sector Bank

Awarding Body: Department of Official Language , Ministry of Home Affairs, GoI

Description: For best performance in Official Language

FY 2022-23

Category: Public Sector Bank

Awarding Body: Maharashtra State Rural Livelihood Mission.

Description: Certificate of Appreciation for SHG Financing

FY 2023-24

Category: Public Sector Bank

Awarding Body: Ministry of Housing and Urban Affairs (MoHUA)

Description: 3rd Position in the PRAISE Award for PMSvanidhi Yojana







Key Investment Highlights

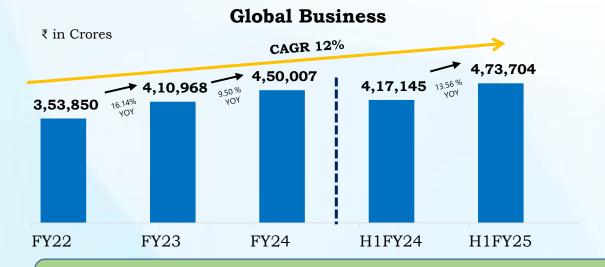
Key Investment Highlights

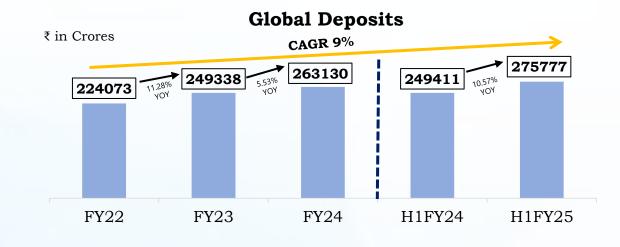




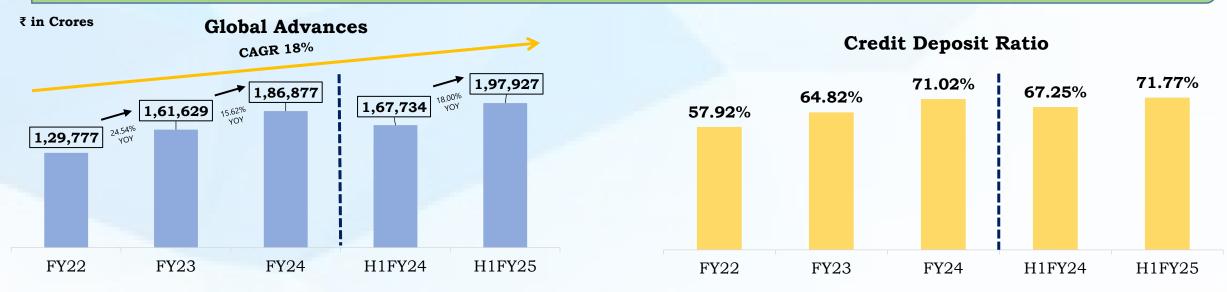
Fast Growing Business with a healthy mix of portfolio (1/2)





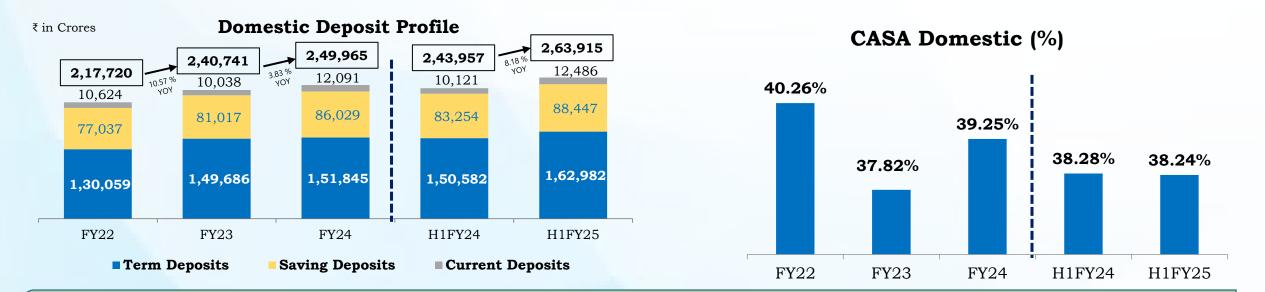


Driven by stable growth in Advances and Deposits at CAGR of 18% and 9% respectively

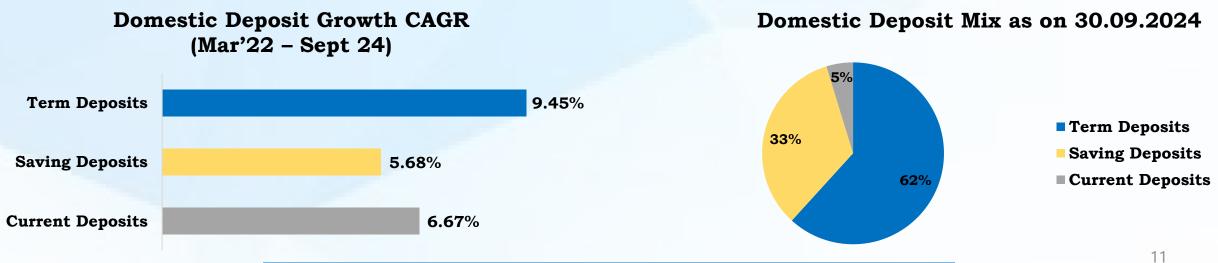


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Fast Growing Business with a healthy mix of portfolio (2/2)



Growth in Domestic Deposit (8% CAGR) with retail deposits constantly about 70%

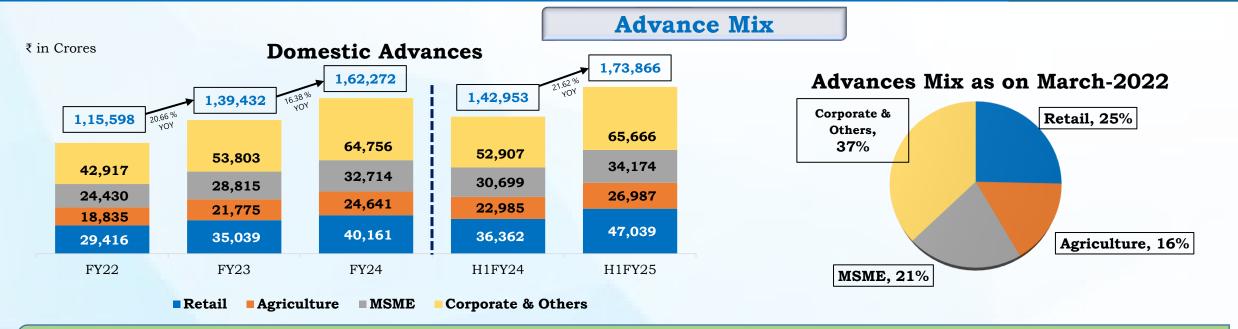


नम्मान आपके विश्वास क

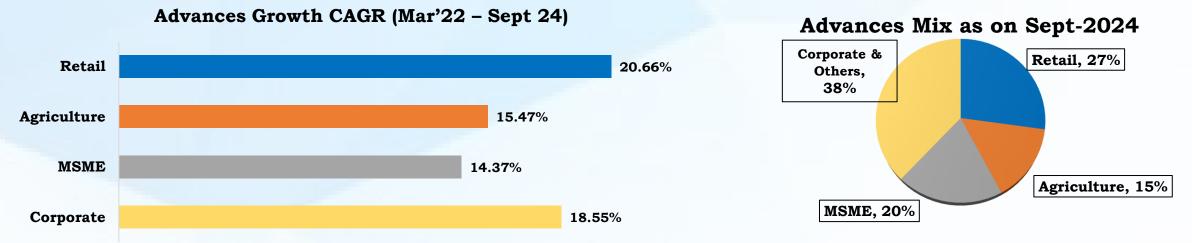
Honours Your Trust

Robust Loan Book Growth (1/5)



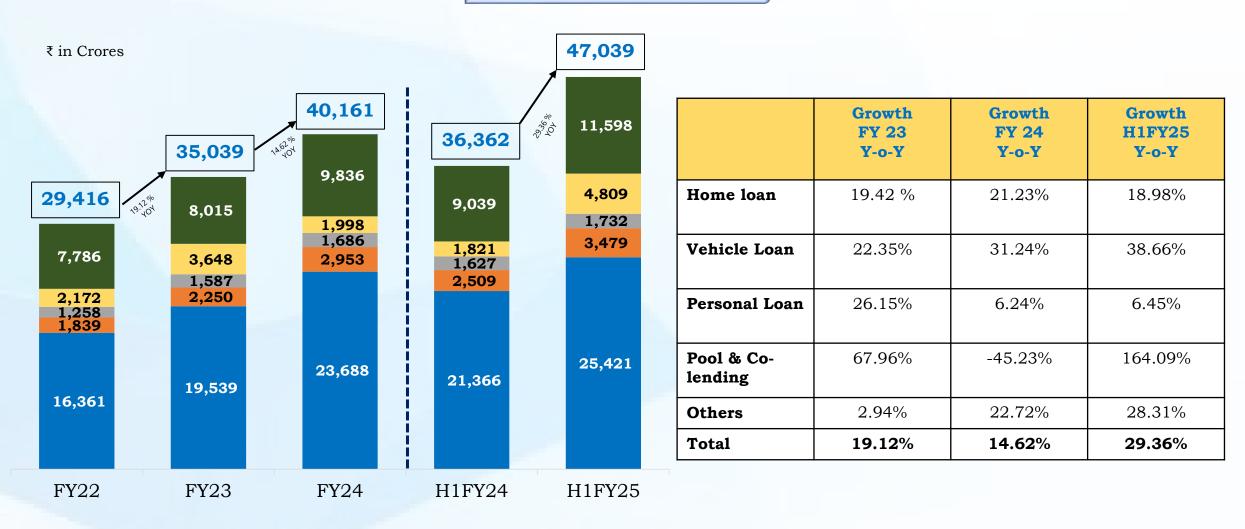


Maintaining consistency in RAM Portfolio at over 62%





Retail Advance Mix



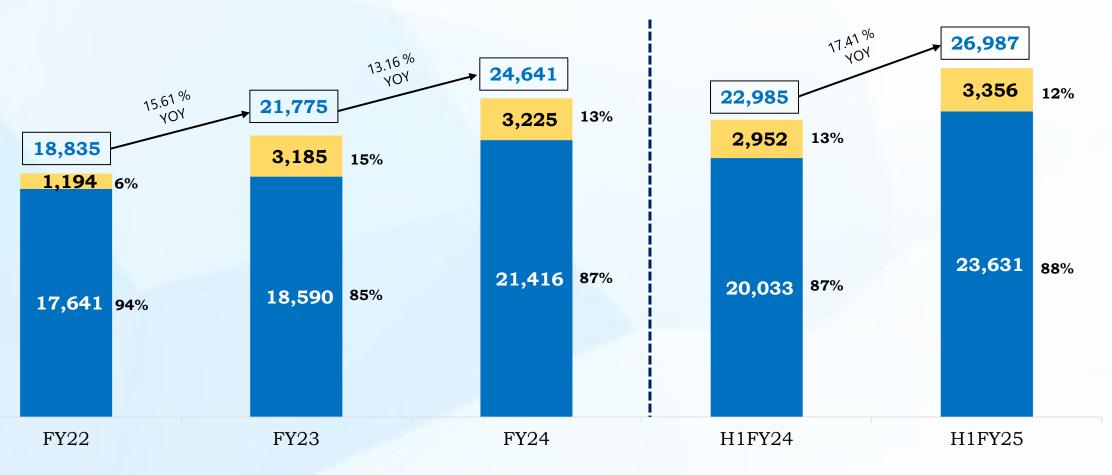
■ Home Loan ■ Vehicle Loan ■ Personal Loan ■ Pool & Co-lending ■ Others

Robust Loan Book Growth (3/5)



Agriculture Advance Mix

₹ in Crores

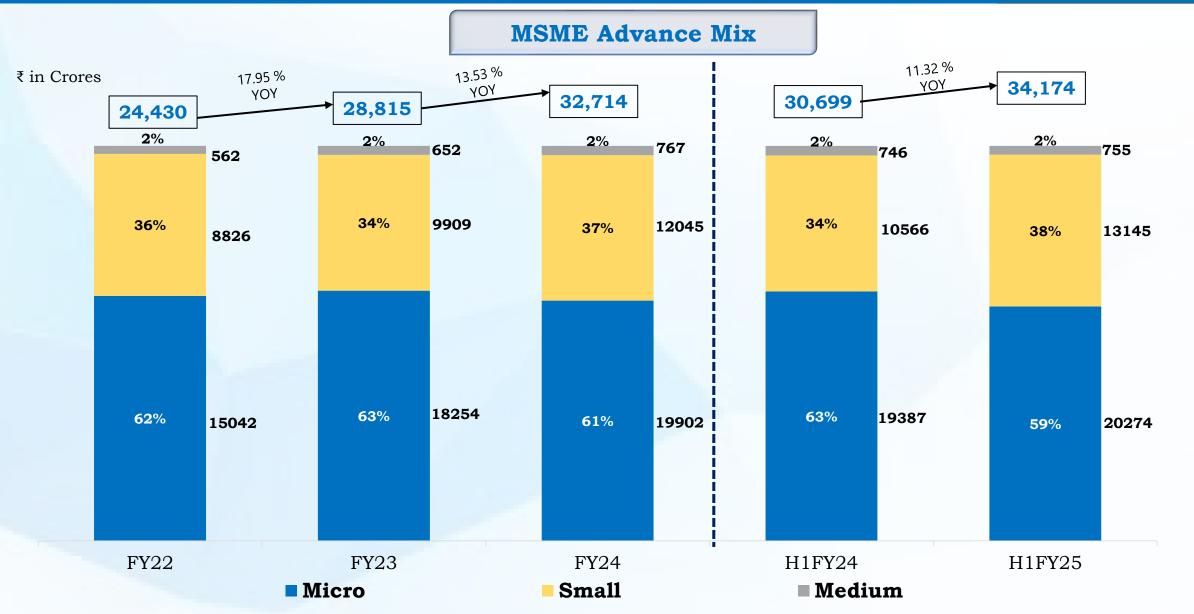


Farm Credit

Agri Infrastructure & Ancillary Activities

Robust Loan Book Growth (4/5)







Diversified Loan book aimed at reducing Concentration Risk

	FY	22	FY	23	F	724	H1F	Y25
Particulars (₹ in Cr.)	Outstanding (Rs. in crore)	% share to Domestic Advances						
Infrastructure	12496	10.81	13576	9.74	17079	10.52	15878	9.13
Of which								
Power & Energy	7215	6.24	8416	6.04	8950	5.52	8887	5.11
Port and Road Project	2107	1.82	3289	2.36	4471	2.76	5039	2.90
Other infrastructure	3175	2.75	1870	1.34	3658	2.25	1953	1.12
Basic Metal	2192	1.90	2839	2.04	4448	2.74	5516	3.17
Textiles	730	0.63	732	0.52	1040	0.64	1395	0.80
Petroleum and Coal Products	298	0.26	348	0.25	930	0.57	981	0.56
All Engineering	1163	1.01	995	0.71	809	0.50	977	0.56
Food Processing	1301	1.13	1420	1.02	1260	0.78	1284	0.74
Commercial Real Estate	644	0.56	815	0.58	907	0.56	1126	0.65
NBFC	15739	13.62	21433	15.37	24065	14.83	24591	14.14
Retail	29416	24.45	35039	25.13	40161	24.75	47039	27.05
Agriculture	18835	16.29	21775	15.62	24641	15.18	26987	15.52
MSME	24430	21.13	28815	20.67	32714	20.16	34174	19.66
Others	8354	7.23	11645	8.35	14218	8.76	13918	8.00
Total Domestic Advance	115598	100	139432	100	162272	100	173866	100

Focus on Inclusive Growth (1/2)



क्राउटे हिगल Total Priority Sector Advances @52.54% of ANBC against norm of 40% Amount As on As on 30.09.2024 30.09.2023 (Rs. cr.) Sanctioned 2193 2132 Agriculture Advances (Priority Sector) @18.79% of ANBC against norm of 18% Disbursed 2160 2101 Achieved STAND UP all mandated Small & Marginal Farmer targets as on Amount (Rs. cr.) As on 30.09.2024 @10.61% of ANBC against norm of 10% Sept-2024 5955 Target Achievement 6305 Weaker Section @14.62% of ANBC against norm of 12% 106% Achievement (%) **PM SVANidhi** Micro Enterprise As on As on @13.24% of ANBC against norm of 7.5% Amount 30.09.2023 30.09.2024 (**Rs. cr.**) **Applications** 128489 170052 Sanctioned

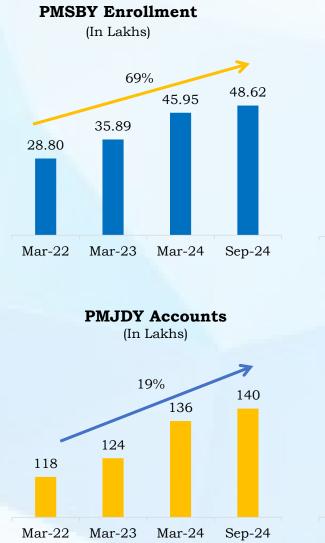
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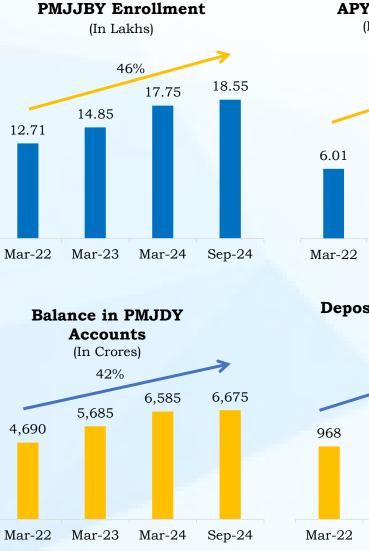
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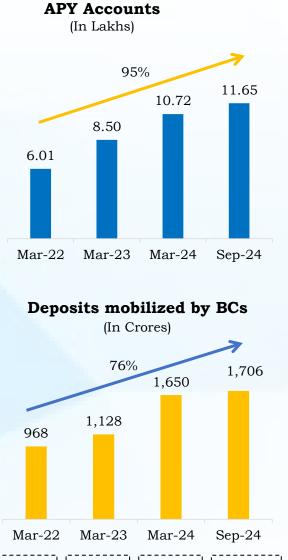
Amount

Focus on Inclusive Growth (2/2)









Number of BCs

9,808

10.203

6,795

4,766 | |

Sept 2024

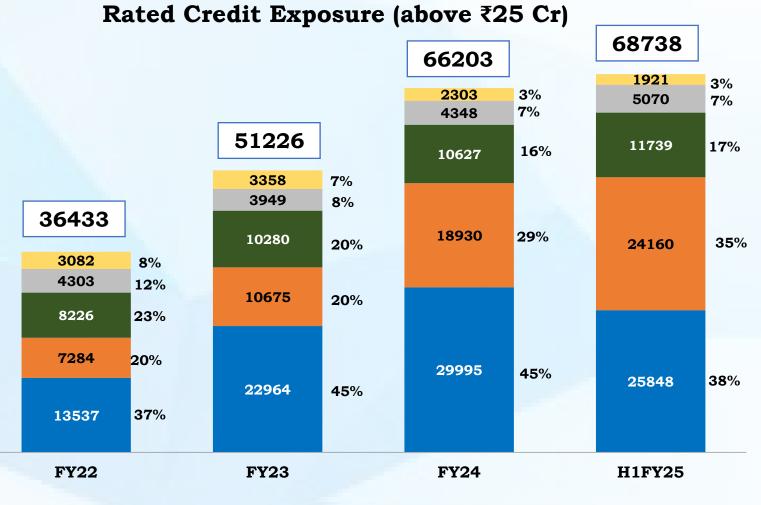
- State Level Bankers Committee (SLBC) –
 2 (Odisha & Himachal Pradesh)
- Lead District Manager (LDM) 36
- Rural Self Employment Training Center (RSETI) – 27 (7 States)
- Centre for Financial Literacy (CFL) 127
- No. of beneficiaries of CFL 584806
- Financial Literacy Counselors 15
- No. of Fin. Literacy Camps (FLC) 3231
- No. of beneficiaries of FLC 64054
- RRB -1 (Paschim Banga Gramin Bank)

No of Claims Settled up to 30.09.2024 (since inception)					
PMSBY	PMJJBY				
2,573 14,577					

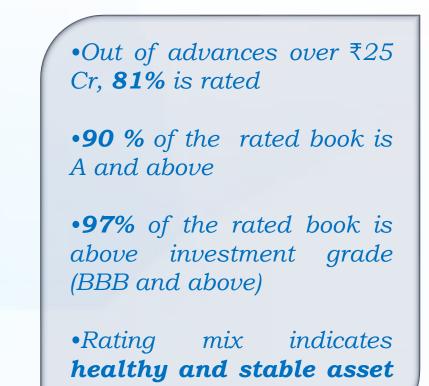
Improving Asset Quality (1/12)

यूको बैंक (भारत सरकार का उपक्रम) सम्मान आपके विश्वास का Honours Your Trust

Credit quality of the advance portfolio has been consistently improving over the years



AAA AA A BBB Below BBB

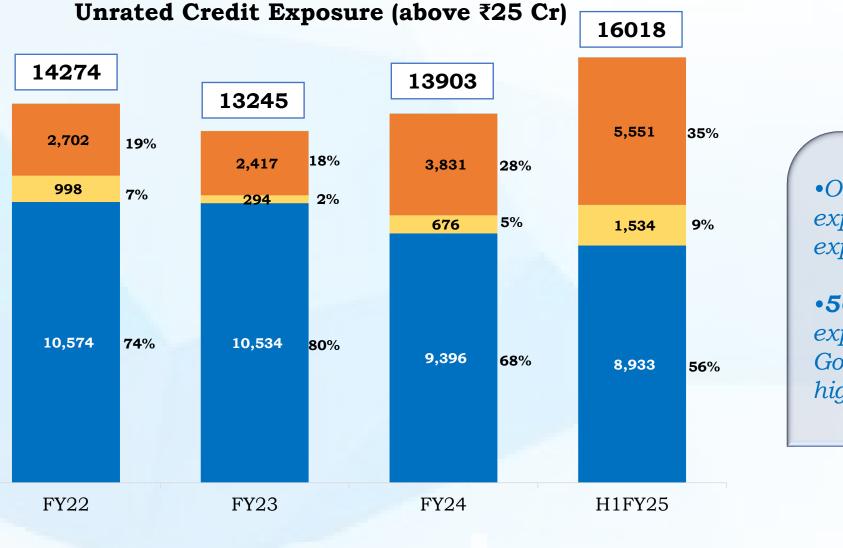


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Improving Asset Quality (2/12)





PSU with Govt Guarantee

PSU without Govt Guarantee

• Others

•Out of total unrated exposure, **65%** of the exposure is in PSU Sectors

•56% of total unrated exposure is to PSUs with Govt. Guarantee, indicating high degree of safety

Improving Asset Quality (3/12)

18705

23262

26762

27302

Total

Total



Healthy Portfolio of NBFC Advances with 99% Portfolio rated above A **₹ in Crores Standard NBFC FY22 FY23 FY24 H1FY25** % **O/s** % O/s O/s % % O/sNBFC – PSUs (excl. 4,564 24.40 4,200 19.61 4,550 18.91 5,917 21.67 HFCs) 6.605 35.31 8.509 6,320 NBFC - HFCs 39.74 26.274,482 16.42 627 3.35 991 NBFC - MFIs 4.63 991 4.12 4.75 1,296 36.94 NBFC - Others 6,909 36.02 50.70 57.17 7,714 12,200 15,608 100.00 100 18,705 21,414 24,061 100 27,303 100 Total **Rating of Standard NBFCs Rating of Standard HFCs** 63% 64% 61% 64% 54% 52% 49% 46% 47% 49% 39% 38% 37% 35% 30% 34% 5% 2% 10% 5% 1% 6% 3% 0% 1% 0% 1% 3% 0% 1% 1% 0% Mar-22 Mar-23 Mar-24 Mar-23 Sep-24 Sep-24 Mar-22 Mar-24 ■ AAA ■ AA ■ A ■ BBB & below ■AAA ■AA ■A ■BBB & below **Out of Standard Standard NBFCs FY22 H1FY25 FY23 FY24 FY22 FY23 FY24 H1FY25 NBFCs**, HFCs 392 PSU 663 1182 872 **Bank Sponsored** PSU 663 1182 872 392 Private 1716 2648 705 641 **Bank Sponsored** 1617 2648 505 Private 444 PSU 6359 6662 6807 7347 Other than Bank 745 PSU 2244 2036 1838 Other than Bank Sponsored Sponsored **Private** 9519 13073 19607 17838 2081 2901 **Private** 3194 3521

21

6736

6605

9060

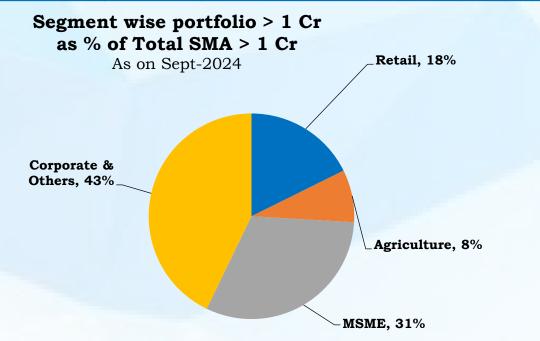
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Improving Asset Quality (4/12)

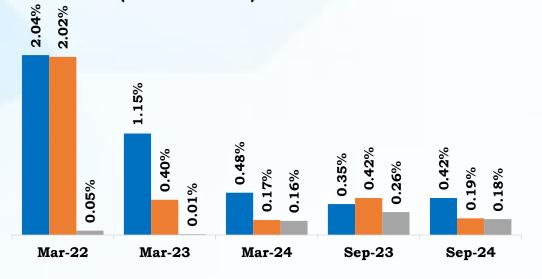


Special Mention Account (SMA) (1 Cr & above)

	SMA Position of the Bank (1 Cr and above)									
	FY22		FY23		FY24		H1FY24		H1FY25	
Parameters	B/o	% of Gross Advances	B/o	% of Gross Advances	B/o	% of Gross Advances	B/o	% of Gross Advances	B/o	% of Gross Advances
SMA 0	2,184	2.04%	1,867	1.15%	889	0.48%	580	0.35%	836	0.42%
SMA 1	2,168	2.02%	650	0.40%	322	0.17%	713	0.42%	376	0.19%
SMA 2	59	0.05%	22	0.01%	295	0.16%	428	0.26%	350	0.18%
Total	4,411	4.12%	2,539	1.57%	1,506	0.81%	1,721	1.03%	1,562	0.79 %



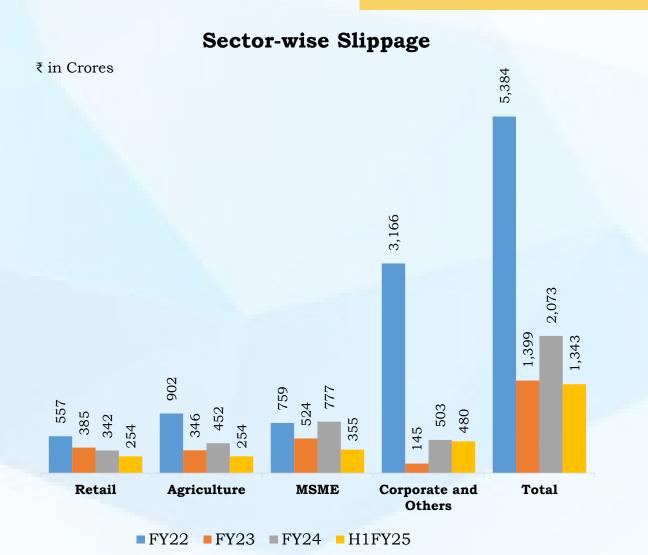




Improving Asset Quality (5/12)



Special Mention Accounts (SMA) & Slippages



Recovery v/s Fresh Addition

Particulars	FY22	FY23	FY24	H1FY24	H1FY25
Total Recovery	4665	3,656	3.127	1245	1,699
Fresh Addition	6,123	2,096	2,072	1115	1,343
Recovery v/s Fresh Addition	0.76x	1.74x	1.51x	1.12x	1.26x

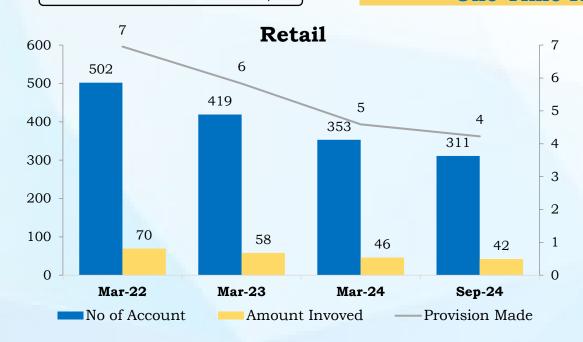
Improving Asset Quality (6/12)

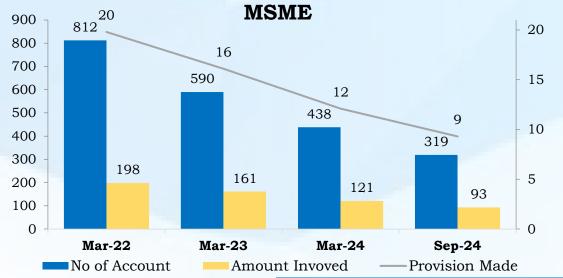
Rs.in crore other than no. of A/c

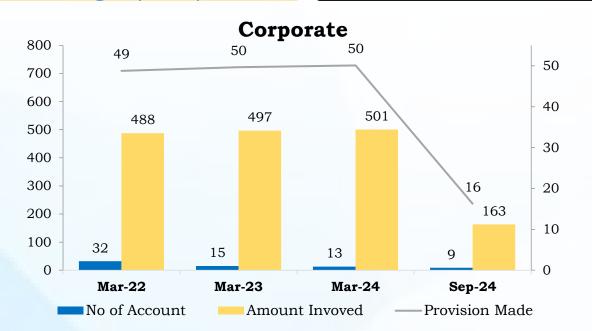


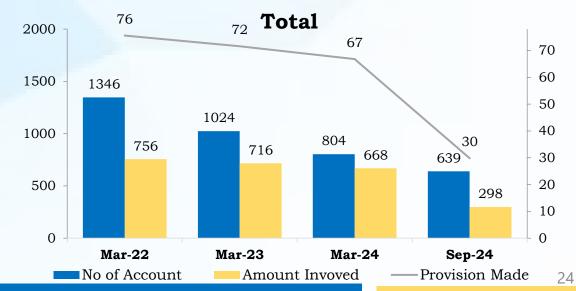


As per RBI guidelines dated Aug 6, 2020







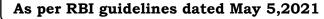


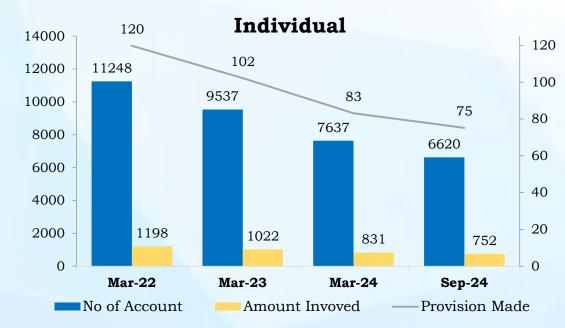
Improving Asset Quality (7/12)

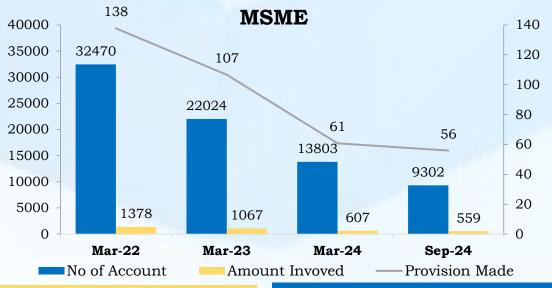


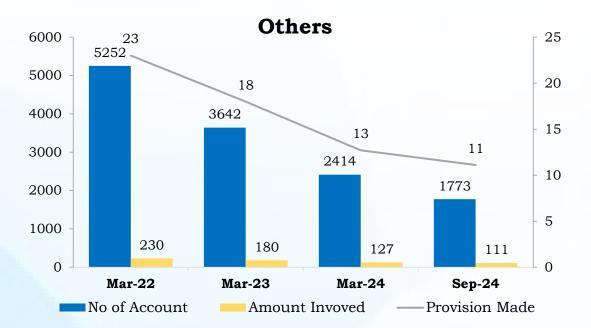


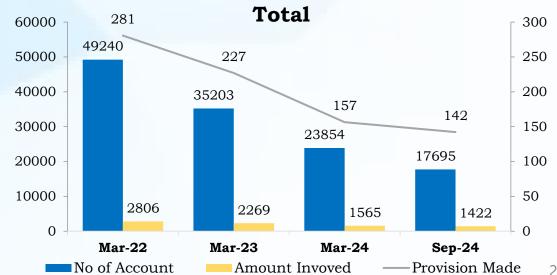
One Time Restructuring 2 (RF-2)









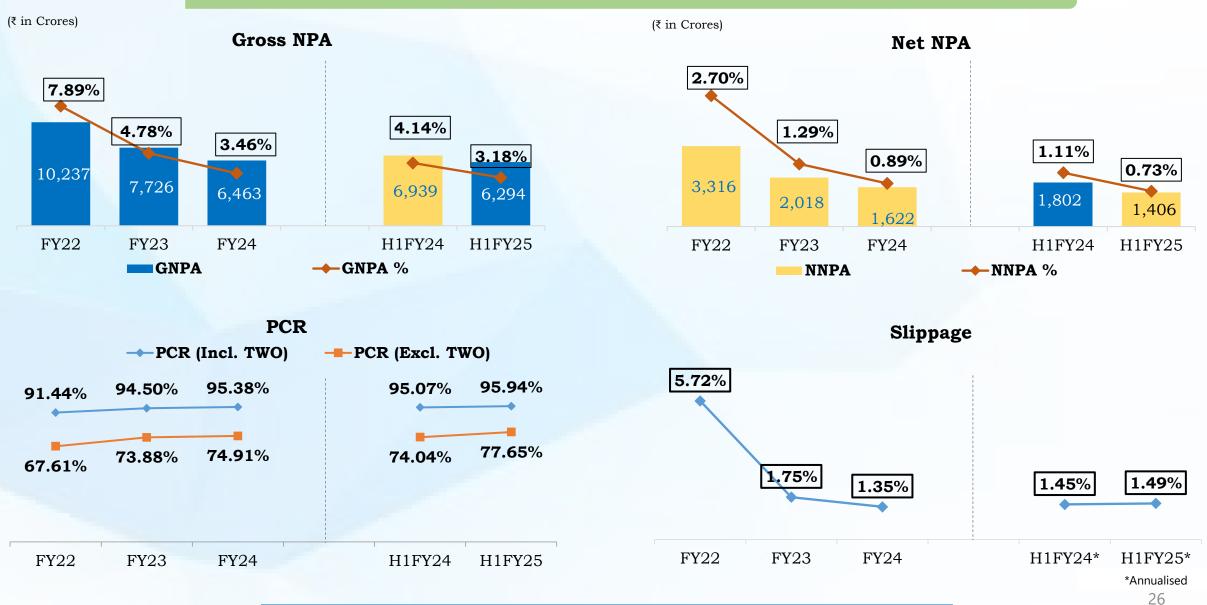


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Improving Asset Quality (8/12)







Improving Asset Quality (9/12)



Movement in NPA

₹ in Crores

Sl no	Particulars	FY22	FY23	FY24	H1FY24	H1FY25
1	Opening Gross NPA	11,352	10,237	7,726	7,726	6,463
	Less :					
2	Cash Recovery	1,299	1,354	740	353	333
3	Upgradation	2,087	678	658	241	240
4	Write off	3,851	2,575	1,938	1307	941
5	Total Reduction	7,237	4,607	3,336	1902	1,513
6	Fresh Addition	6,123	2,096	2,072	1115	1343
7	Closing Gross NPA	10,237	7,726	6,463	6,939	6,294
8	Recovery in Written off + RI	1279	1,624	1,729	651	1126
9	Total Recovery + Upgradation (2 +3+8)	4665	3,656	3,127	1245	1699

Improving Asset Quality (10/12)



Asset Classification

₹ in Crores

Category		FY22	FY23	FY24	H1FY24	H1FY25
Otendeni	O/S	1,19,540	1,53,903	1,80,414	1,60,795	1,91,633
Standard	%	92.11%	95.22%	96.54%	95.86%	96.82%
Sub stop doud	O/S	2,283	1,000	1,139	1,314	1,470
Sub-standard	%	1.76%	0.62%	0.61%	0.78%	0.74%
Doubtful	O/S	7,290	6,229	3,884	5,417	3,523
Doubtiul	%	5.62%	3.85%	2.08%	3.23%	1.78%
Lees	O/S	665	498	1,440	208	1,301
Loss	%	0.51%	0.31%	0.77%	0.12%	0.66%
CNDA	O/S	10237	7726	6463	6939	6294
GNPA	%	7.89%	4.78%	3.46%	4.14%	3.18%
Total Advances	O/S	1,29,777	1,61,629	1,86,877	1,67,734	1,97,927

Improving Asset Quality (11/12)



Segment NPA

₹ in Crores

		FY22		FY23		FY24		H1FY24			H1FY25					
SL No	Sector	Gross Advances	Gross NPA	% to respective portfolio												
1	Retail Credit	29,416	742	2.52	35,039	605	1.73	40,161	442	1.10	36,362	498	1.37	47,039	339	0.72
2	Agriculture	18,835	3,913	20.78	21,775	3,323	15.26	24,641	3,266	13.25	22,985	3,440	14.97	26,987	3,307	12.25
3	MSME	24,430	2,599	10.64	28,815	2,209	8.10	32,714	2,405	7.35	30,699	2,280	7.43	34,174	2,235	6.54
4	Corporate	42,917	2,265	5.26	53,803	1,028	1.68	64,756	303	0.47	52,907	531	1.00	65,666	413	0.63
5	Total (1 to 4)	1,15,598	9,519	8.23	1,39,432	7165	5.14	1,62,272	6,416	3.95	1,42,953	6,749	4.72	1,73,866	6,294	3.62
6	Overseas	14,179	718	5.06	22,198	561	2.53	24,605	47	0.19	24,781	191	0.77	24,061	0	0.00
7	Total	1,29,777	10,237	7.89	1,61,629	7,726	4.78	1,86,877	6,463	3.46	1,67,734	6,939	4.14	1,97,927	6,294	3.18

Consistent reduction of GNPA in all segments

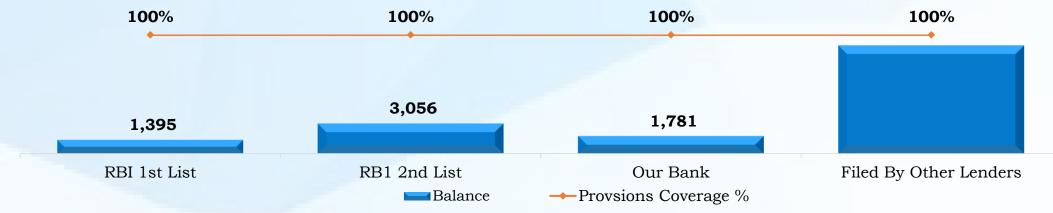


NCLT (A	Admitted)	Accounts	as on Sept	:-24	I
				₹ in Crores	
Particulars	Accounts	OLB	Provisions	PCR	Position wit
RBI 1 st List	9	1,395	1,395	100%	Accounts Alrea
RB1 2 nd List	16	3,056	3,056	100%	Bids received
Filed by UCO	33	1,781	1,781	100%	and in Process
Filed By Other Lenders	162	10,920	10,920	100%	Under Process NARCL- Due I
fotal	220	17,152	17,152	100%	Total
1	.00%		100%		100%
1	.00%		100%		100%
			3,056		1 791

NARCL Accounts as on Sept-24

₹ in Crores

Position with Our Bank	No. of Accounts	Bal Outstanding
Accounts Already Resolved	3	131
Bids received from NARCL and in Process	4	604
Under Process with NARCL- Due Diligence	1	160
Total	8	895



Improved Bond Rating & Capital Adequacy (1/2)



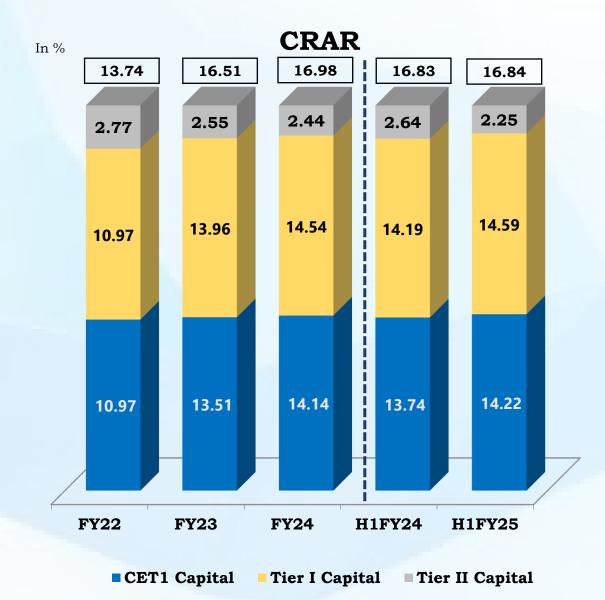
0		Basel III					
Sr No	Rating Agency	AT-I Bond Rating	Tier-II Bond Rating				
1	India Ratings	-	AA/Stable				
2	CARE Ratings	-	AA -/Positive				
3	Acuite Ratings	AA - /Stable	AA /Stable				
4	Infomerics Ratings	AA - /Positive	-				

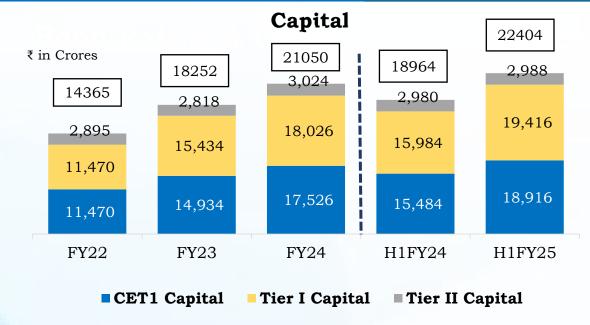
Certificate of Deposit						
CRISIL Rating	A1+ (Highest Rating)					

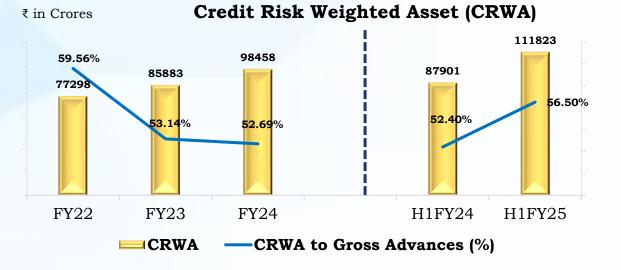
Long-term Issuer Rating						
Rating Agency	Rating	Rating Action				
India Ratings	AA/Stable	Upgraded on Oct 18, 2024				
Infomerics Ratings	AA /Positive	Reaffirmed on Aug 09, 2024				

Improved Bond Rating & Capital Adequacy (2/2)



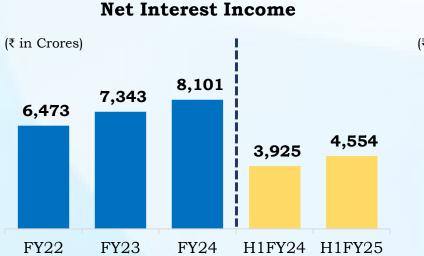


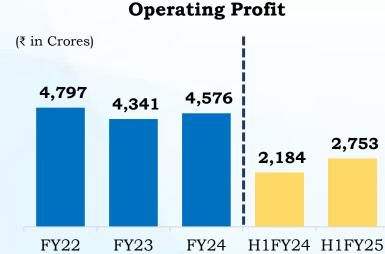


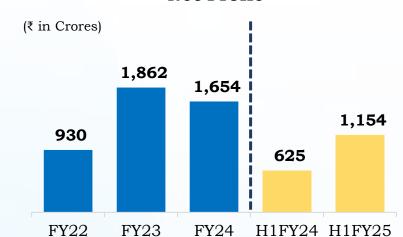


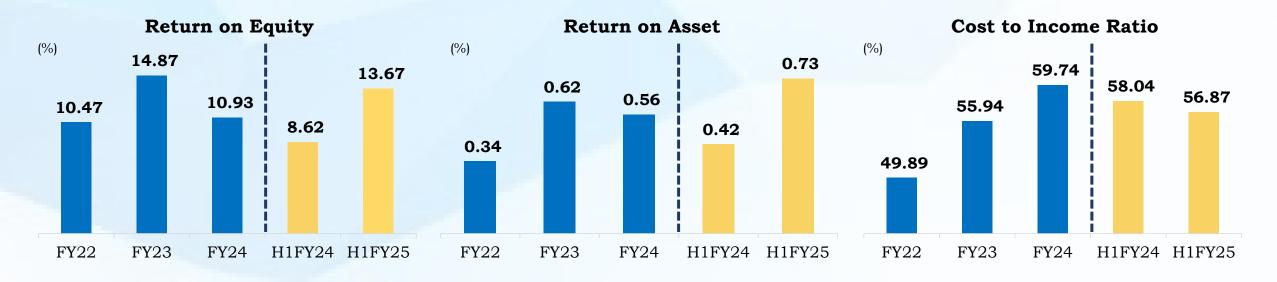
Strong Financial Performance (1/6)









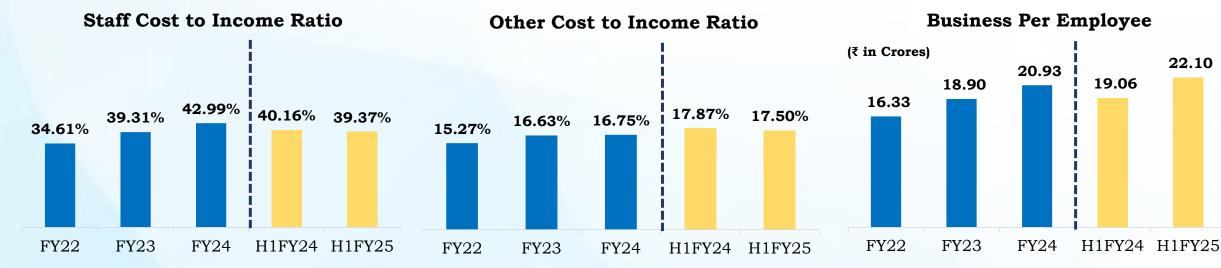


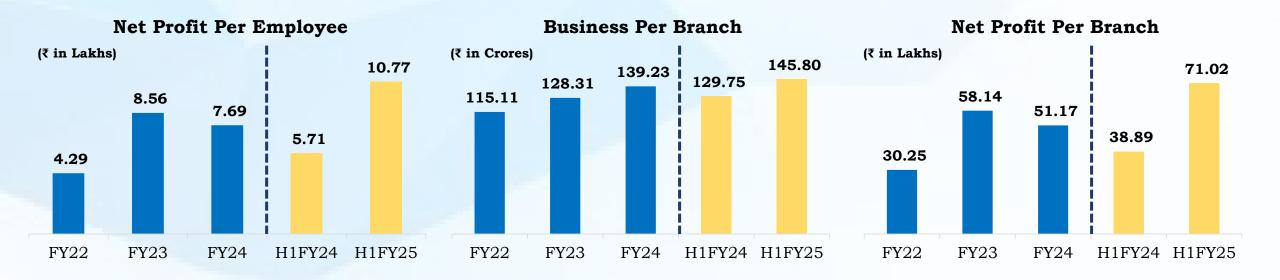
Net Profit

Strong Financial Performance (2/6)



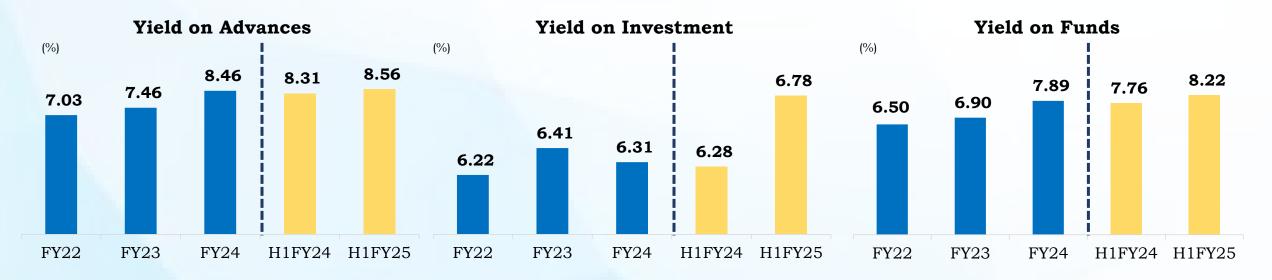
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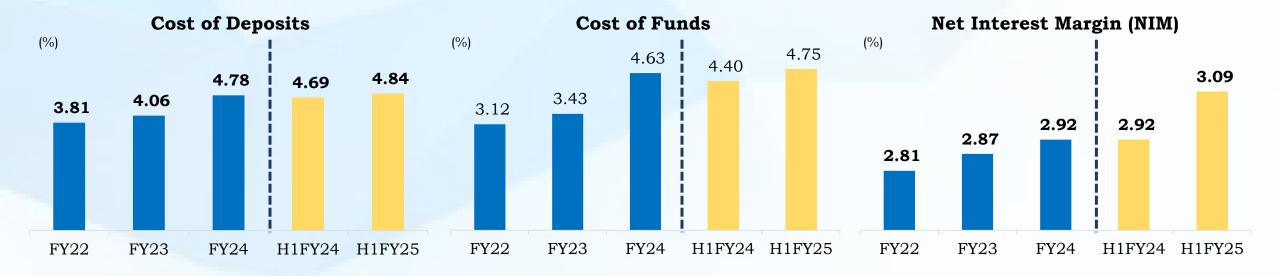




Strong Financial Performance (3/6)







Strong Financial Performance (4/6)



Non-Interest Income

₹ in Crores

Sr. No	Particulars	FY22	FY23	FY24	H1 FY24	H1 FY25	
1	Fee based Income	983	1,000	1,137	534	662	
a.	Charges & Commissions from Advance	413	401	431	189	280	
b.	Commission from Bancassurance & others	20	56 68 31		31	22	
C.	Charges & Commission from Others	550	543	638	314	360	
2	Recovery in Written Off	1,546	1,624	1,487	551	950	
3	Treasury Income	572	(116)	642	195	216	
4	Total (1+2+3)	3,101	2,508	3266	1,280	1,828	

Strong Financial Performance (5/6)

Excess SLR (%)

6



		In	vestment Port		₹ in Crores		
Sr. No	Particulars	FY22	FY23	FY24	H1 FY24	H1 FY25	
1	Domestic Investment	96,818	94,693	92,970	94,691	91,715	
a.	SLR	69,171	67,572	66,418	67,628	67,186	
	SLR as % to Dom. Investment	71.44	71.36	71.44	71.42	73.26	
b.	Non SLR	27,647	27,121	26,552	27,063	24,529	
I	Held To Maturity (HTM	67,215	73,535	74,572	76,043	66,588	
II	Available For Sale (AFS)	29,729	21,157	18,348	18,648	22,545	
ш	Held For trading (HFT) & FVTPL	(126)	-	50	-	2,329	
IV	Investment in Associates	199	199	239	253	253	
2	Modified Duration (AFS+HFT)	3.97	3.36	3.11	2.93	3.03	
3	Overseas Investment	2,227	2,974	2,293	2,795	2721	
4	Total Gross Investment (1+3)	99,045	97,667	95,263	97,486	94,436	
5	HTM To Gross Domestic Investment (%)	69.42%	77.66 %	80.21%	80.31%	72.60%	

9.61%

13.15%

7.03%

9.54%

7.85%

Strong Financial Performance (6/6)



Non-SLR Investment

₹ in Crores

Sr. No	Particulars	FY22		FY23		FY24		H1FY24		H1FY25	
NO		O/S	% Share	O/S	% Share	0/S	% Share	O/S	% Share	O/S	% Share
1	PSU Bonds	659	2.38	616	2.27	553	2.08	585	2.16	498	2.03
2	Corporate and Other Bonds & Debentures	1,211	4.38	1,616	5.95	2,648	9.98	1,994	7.37	2,377	9.69
3	Special Govt. Sec excl. Recap Bonds	4,735	17.13	3,706	13.67	2,665	10.04	3,706	13.69	2,674	10.90
4	CG Recap. Bond	18,410	66.59	18,410	67.88	18,410	69.34	18,410	68.03	17,290	70.49
5	Share of PSU/Corporate/ Others	1,086	3.93	904	3.33	842	3.17	838	3.10	1,380	5.63
6	Venture Capital Fund	37	0.13	36	0.13	37	0.14	37	0.14	3	0.01
7	Regional Rural Bank	199	0.72	199	0.73	239	0.90	253	0.93	253	1.03
8	Security Receipts	1,310	4.74	1,097	4.05	1,061	4.00	1,049	3.88	54	0.22
9	Subsidiaries JV	-	-	-	-	-	-	-	-	-	-
10	Certificate of Deposit (CD	0	0	537	1.98	97	0.36	191	0.71	-	-
	Total Non SLR Investment	27,647	100	27,121	100	26,552	100	27,063	100	24,529	100

Seasoned Management team with vast experience (1/2)



Key Management (Chairman & Whole Time Directors)



Shri Aravamudan Krishna Kumar Non-Executive Chairman

- Dedicated 39 years to the State Bank of India (SBI).
- Managed SBI's International Operations.
- Served on the Central Board of SBI and various Board-level committees.
- Acted as a board member for SBI subsidiaries like SBICAP Securities, SBI Life Insurance, SBI General Insurance and SBI Credit Cards.
- Holds a bachelors degree in Economics and a Certified Associate of the Indian Institute of Bankers (CAIIB).



Shri Rajendra Kumar Saboo Executive Director

- Broad expertise in banking across both field and administrative roles.
- Served as Branch Head, Regional Head, and Cluster Head in multiple locations.
- Headed Integrated Treasury & International Banking, Digital Banking, and Wealth Management Departments
- Holds a Post Graduate degree in Commerce and an MBA in Banking & Finance.
- Additionally, he is a Certified Associate of the Indian Institute of Bankers (CAIIB) and has an Advanced Diploma in Management.



Shri Ashwani Kumar Managing Director & CEO

- · More than two decades of extensive banking experience.
- Served in various Public Sector Banks including Bank of Baroda, Corporation Bank, Oriental Bank of Commerce, Punjab National Bank and Indian Bank.
- Held the position of Executive Director at Indian Bank before becoming MD & CEO of UCO Bank.
- He is a Chartered Accountant and holds a postgraduate degree in Commerce.
- Additionally, he is a Certified Associate of the Indian Institute of Bankers (CAIIB).



Shri Vijaykumar Nivrutti Kamble

- Executive Director
- Began his banking journey with Bank of Maharashtra in 1990 as an Agriculture Field Officer (AFO).
- Diverse experience across various roles in both field and administrative offices.
- As General Manager, he led Resource Planning, Marketing, Corporate Services, Cash Management and Branch Expansion.
- Served as a Director on the Boards of Maharashtra Gramin Bank, PSB Alliance, and The Maharashtra Executor & Trustee Co. Ltd. (METCO)
- Holds Post Graduate degree in Economics and a member of Indian Institute of Banking & Finance.

Seasoned Management team with vast experience (2/2)



Non-Executive Directors



Shri Sudhir Shyam (Govt. of India Nominee Director) Appointed w.e.f. 13.05.2024



Dr. Sarada Prasan Mohanty (RBI Nominee Director) Appointed w.e.f. 05.08.2024



Shri Ravi Kumar Agrawal (Part time Non-Official Director) Appointed w.e.f. 21.12.2021



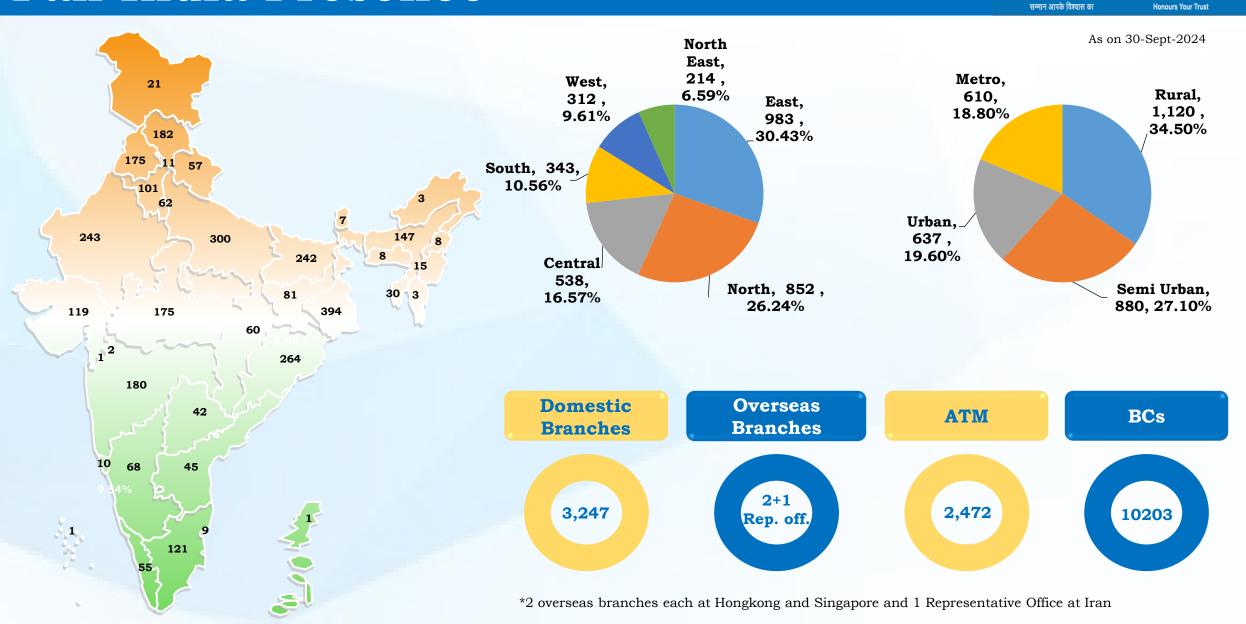
Shri Anjan Talukdar (Part time Non-Official Director) Appointed w.e.f. 21.12.2021



Shri Subhash Shankar Malik (Part time Non-Official Director) Appointed w.e.f. 08.05.2023

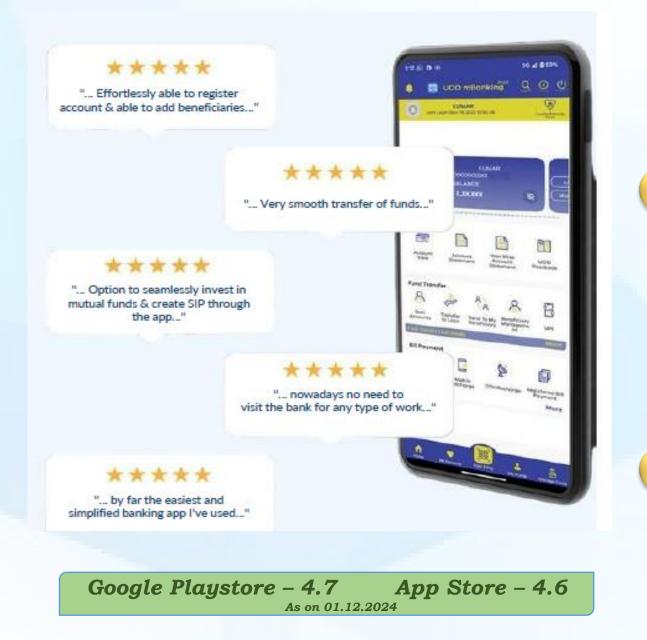
Pan India Presence

को बैंक 🕅 UCO BANK (A Govt. of India Undertaking)



Leveraging Digital Infrastructure for growth (1/4)





Recent Launches by UCO Bank in GFF 2024

UPI Circle (issuer): It allows an UPI user to make payment permission to trusted secondary users from the payer's account with minimum intervention and with adequate risk mitigations, an UPI user can set up partial and full delegation.

UPI Lite Autopay Top-up : This feature ensures seamless small value transactions by automatically recharging an user's wallet when its balance falls below a pre-set threshold. It is providing ease of low value transactions to the customers

Leveraging Digital Infrastructure for growth (2/4)



Digital Lending Journeys redefining financial access

- Pre-Qualified Personal Loan (PQPL) STP journey
- KCC STP journey through Jan Samarth Portal
- Revamped Shishu Mudra STP Journey
- Revamped KCC Renewal Journey up to Rs 1.6 lakhs through Web and SMS
- GST Smart Scheme through STP
- STP CC Renewal upto Rs.10 lakh and Pension loan



Empowered Features in M-banking

- Integrated UPI
- Shopping
- Travel market place
- Wealth management
- Digi-Safe
- Bill Payment
- Government Scheme and Pensioner Desk

Enhanced Features in WhatsApp Banking

- Positive Pay facility through WhatsApp banking
- Link based features introduced on WhatsApp Banking
 - STP Journeys
 - Doorstep banking services
 - Grievance Redressal
 - NPS and NPS Vatsalya Opening
 - Debit Card Issuance and hotlisting
 - Cheque book apply and TDS Certificate



Enhanced Features in Internet banking

- Integration with Custom duty portal (ICEGATE) has been made live in E-Banking
- Loan repayment facility through BBPS
- Online Registration Facility for Corporate customers under sole-proprietorship
- Online Password Reset Facility for Corporate Internet Banking customers
- OTP on email for NRI customers

सम्मान आपके विश्वास क Honours Your Trust

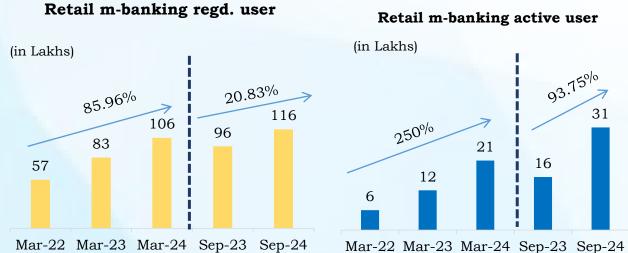
Leveraging Digital Infrastructure for growth (3/4)

93.75%

16

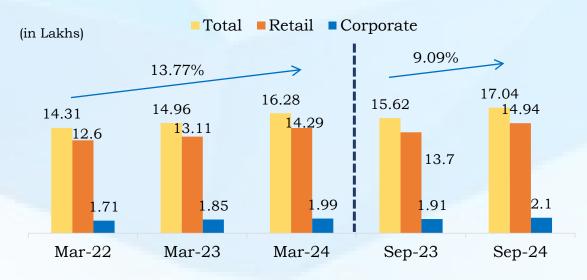
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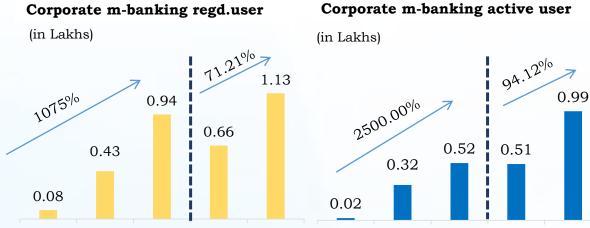
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Mar-22 Mar-23 Mar-24 Sep-23 Sep-24

Internet Banking User

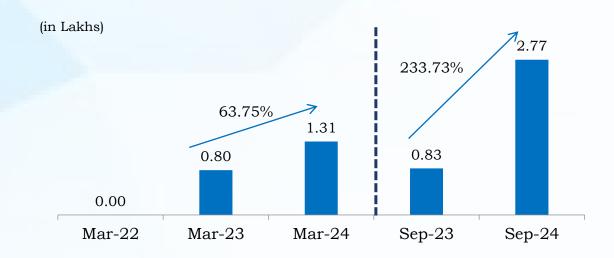




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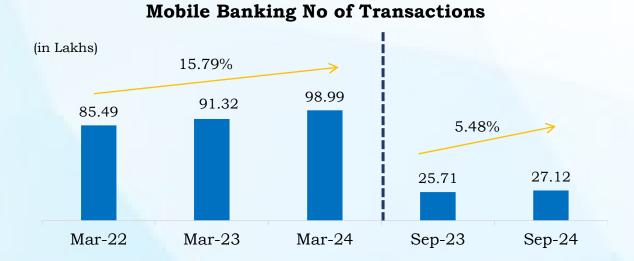
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WhatsApp Banking Users



Leveraging Digital Infrastructure for growth (4/4)



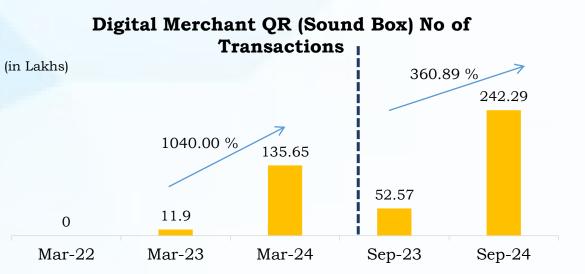


Corporate Mobile Banking Transactions



UPI No of Transactions









Key Growth Strategies

Key Growth Strategies





Strategic Initiatives (1/6)



Digital Transformation & Technological Initiatives

IT Budget

- Allocated ₹1000 crores for IT & digital initiatives, with 36% spent and multiple projects in progress (RFP/evaluation/approval).
- Driving digital transformation through Project Parivartan to enhance customer experience, streamline operations, and stay competitive.
- Launched **Project Parivartan**, a bold initiative to create a fully digital-first approach across the bank's offerings, targeting a ₹10000+ crore digital balance sheet by FY25.
- **New Digital Journeys**: Rolled out new STP (Straight-Through Processing) journeys for faster, more flexible credit solutions.

A. Project Parivartan

- UCO GST Smart Finance
- Pre-Qualified Personal Loan (PQPL)
- KCC STP through Jan Samarth Portal
- Revamped Shishu Mudra STP Journey
- Revamped KCC Renewal up to ₹1.60 lakh

- Revamped FD/RD on Mobile
- Refreshed Savings Account opening through TAB
- Overdraft (OD) against FD
- STP Tarun Mudra & Kishore Mudra

- Awarded ISO 27001 & PCI DSS Certification.
- Established Next Gen Network Operations Center (NOC) for 24x7 network management & Network Access Control (NAC) for endpoint security.
- Set up **Cyber Security Operation Center (CSOC)** with advanced technology.
- Implemented Analytics & Enterprise Data Warehouse (EDW).
- Deployed IT Asset Management and Application Whitelisting solutions.

B. Digital Security & IT Infrastructure Enhancements



Digital Transformation & Technological Initiatives

C. Tab Banking & Expansion

D. Cybersecurity & Monitoring Enhancements

- **Tab Banking** introduced to focus on acquisition of quality customers.
- Impressive growth with 1,698 branches covered as of September 2024, and plans to extend to 2,500 branches by March 2025 with a view to enhanced customer service and deepening reach.
- Significant **milestone of ₹1 lakh crore CASA** as of the September 2024 quarter.
- **Transaction Monitoring Vertical:** A dedicated vertical to safeguard against cybercrime and fraudulent transactions, integrating multiple alert systems for better control.
- **PULSE**: An advanced alert monitoring system using real-time data analytics to detect unusual transactions and raise alerts to customers through automated IVR calls.

E. AI & Automation

- UDAY (AI-based Chatbot): UDAY, Generative AI based chatbot capable of cognitive search, live agent, co-browsing, etc, provides a personalized customer service experience, offering real-time interaction and multimedia responses in multiple languages.
- **IVR Enhancements:** UCO Sampark 2.0 now offers 31 self-service options, with 86% service fulfillment through IVR, among the best in the industry.
- Virtual RM: It has the capability to direct call access to premium call advisors for Priority Customers.

Strategic Initiatives (3/6)



Women-Centric Initiatives

Introduced a special policy for female employees, reflecting our commitment to gender diversity



A. Women-Centric Policies

B. UCO Udaan Scheme • Offering financial support to meritorious female students pursuing higher education at premier institutes in India

Preferential loan terms and a 0.10% concession in interest rate

As of September 2024, women represent 29.03% of our workforce

• 37 All-Women Branches, 16% Branches and 10% Zones led by Women

C. Loan Concessions for Women

D. Pink Basket

- Home Loans: 0.05% interest concession for female applicants
- MSME Loans: 0.25% concession for women in MSME schemes
- Education Loans: 0.50% concession under the IBA model for female borrowers
- 3 unique deposit products tailored for women:
 - UCO Aparajita (Savings Account)
 - UCO Jaya Lakshmi (Current Account)
 - UCO Sanchayika (Flexi-RD Account)

Strategic Initiatives (4/6)



AI/ML Driven Decision Making



Propensity Modelling for different Bank products



AI/ML-based Spend Analysis



AI/ML-driven Default Prediction & Optimized Digital Collection



AI-powered Customer Profiling & Engagement



ML-powered Next Best Offer Recommendations



ML-based Fraud Detection & Analytics



ML-driven Cash Management Optimization



Utilizing Unstructured Data with AI



A sneak peek into upcoming digital offerings



MSME Smart (₹10-25 Lakhs)

Quick, flexible loans for MSMEs, supporting growth with minimal paperwork.



Pre-Qualified Business Loan Ouick access to funds with no need for

Quick access to funds with no need for extensive paperwork.



Digital CC Renewal

Convenient online renewal of cash credit limits with quick processing.



PM Vishwakarma

Financial support for artisans and craftsmen with accessible funding options.



Select Plus Loan

Quick easy top-up on existing home loans for additional funds.



Self Help Group

Digital banking access for Self Help Groups to manage finances easily.



Fresh KCC (<₹1.6 Lakhs)

Fast-tracked Kisan Credit Card issuance for farmers up to ₹1.6 lakhs



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Current Account Tab (Individual)

Fast, digital current account setup for individuals, fully paperless.

Current Account Tab (Sole

Proprietorship)

Quick setup with full digital integration for KYC.

Strategic Initiatives (6/6)

Aari Schemes Launched:

Yojana

Process

5. PM Kusum

6. Rice Sheller

1. Agri Equipment Finance

3. Nari Samriddhi Yojana,

4. Modified Food & Agro

2. Mission Shakti Scooter

Empowering Growth through Strategic transformations:

- Completed Performance Management System Project SAMSIDDHI, transforming the Bank's Human Resources.
- Connected all branches to **Loan Hubs (Retail/SME/Integrated)** for better credit underwriting.
- Placement of GM for **Business Development at 4 centres**.
- Created a dedicated **Resources Business Vertical** across all zones to enhance deposit mobilization.
- Formation of **Gold Loan Vertical** and dedicated **'Co-lending & Pool Cell'** reinforcing focus in these areas.
- Appointed **Professional Advisors** (Risk, CTO, IT, HR, Collection) to align with industry best practices.

Driving Innovation through transaction monitoring & AI-Powered Solutions

- Launched the **PULSE Transaction Monitoring Vertical**, offering integrated monitoring and alert management, along with a dedicated Analytics Cell to enhance operational efficiency.
- Introduced a revamped **AI-based Call Centre** for enhanced phone banking solutions, ensuring faster and more personalized customer service.

MSME Schemes Introduced:

- 1. Textile Finance
- 2. Equipment Finance
- 3. Merchant Credit Card
- 4. Start-Up
- 5. Vahan & e-Vahan
- 6. GST Smart Finance
- 7. GeM Sahay
- 8. Arhatiyas
- 9. MSME Office

Deposit Products Introduced:

- 1. Revamped 'Suvidha Salary' Savings Account
- 2. Business Accounts: UCO Business, UCO Business Plus, UCO Saathi' Current Account
- 3. Special FD Schemes: UCO 333', 'UCO 400', UCO NSCCL e-FDR for NCL clearing members, Green Deposit

Other Business Initiatives :

- 1. Special Concessions: For Take-over Home Loans, Home Loans for Women and Education Loans for Girl Children.
- 2. Corporate Gold Appraisers Empanelled: For standardizing gold appraisal and re-appraisal.
- 3. Expanding Footprint: 100+ New Branches in Western & Southern India.
- 4. Launched Customized Account Number- Mera Account Meri Pehchaan

ESG Initiatives





Concession @ 10 bps under UCO EV Loan scheme to encourage customers for electric vehicle

Focus on extending credit facility to Renewable Energy Sector.

Launched UCO Suryoday scheme for financing Residential Solar Plant Projects

Tree plantation campaigns nationwide on every special occasion

Upgradation to LED lighting for better efficiency and lower carbon emissions

More than 15.60 lakhs rural women were benefitted through over 1.72 lakhs SHG loans

More than 64054 & 584806 persons were educated through FLCs & Banks's Sponsored CFL respectively

More than 170052 lakh street vendors were benefitted through financing under PMSVAnidhi.

More than 8298 persons were trained through 267 training programmes conducted by 27 Bank's RSETIs in 7 states

Bio-toilets were provided in NCC Barrackpore Camp on 15th August, 2024 Advance Cyber Security Operations Centre (CSOC) equipped with advanced tools for robust threat interception

Launch of "UCO Focus"- an offsite Compliance Monitoring tool

AI enabled Call Centre for addressing customers queries and providing effective solution

Policy on Digital Payment security which establishes security standards for digital payment products and services

Enterprise Fraud Risk Management solution for prevention of unauthorised electronic banking transactions





Financial Highlights

Financial Highlights



Income Statement

₹ in Crores

Particulars	FY22	FY23	FY24	H1FY24	H1FY25
Interest Earned	14,981	17,651	21,854	10,443	12,102
Other Income	3,101	2,508	3,266	1,280	1,829
Total Income	18,082	20,159	25,120	11,723	13,931
Interest Expended	8,508	10,307	13,754	6,517	7,548
Operating Expenses	4,776	5,511	6,790	3,021	3,630
Total Expenditure	13,285	15,818	20,544	9,538	11,178
Operating Profit	4,797	4,341	4,576	2,184	2,753
Provisions & Contingencies	3,047	1,436	2,007	1,198	952
Profit before Tax	1,750	2,905	2,569	986	1,801
Taxes	821	1,043	915	361	648
Profit after Tax	930	1,862	1,654	625	1,154

Financial Highlights



Balance Sheet

₹ in Crores

Particulars	FY22	FY23	FY24	H1FY24	H1FY25
Capital & Liabilities					
Capital	11,956	11,956	11,956	11,956	11,956
Reserves & Surplus	11,638	13,809	15,401	14,465	16,190
Deposits	2,24,073	2,49,338	2,63,130	2,49,411	2,75,777
Borrowings	13,508	20,501	25,331	32,857	21,727
Other Liabilities & Provisions	6,609	5,260	7,873	6,722	7,158
Total Liabilities	2,67,784	3,00,863	3,23,691	3,15,411	3,32,808
Assets					
Cash & Balances with RBI	10,288	10,300	10,197	11,892	10,306
Balances with Banks	15,860	18,428	18,828	24,776	16,065
Investments	96,874	95,169	92,904	95,194	93,691
Net Advances	1,22,784	1,55,870	1,82,022	1,62,597	1,93,030
Fixed Assets	3,335	3,510	3,781	3,547	3,825
Other Assets	18,643	17,586	15,958	17,405	15,891
Total Assets	2,67,784	3,00,863	3,23,691	3,15,411	3,32,808



Glossary



- **ATM :** Automated Teller Machine
- **APY**: Atal Pension Yojana
- **Base Rate**: Reference rate used by banks for loan pricing
- **BCs**: Business Correspondents
- Tier I Capital: It consists mainly of share capital and disclosed reserves
- **Tier II Capital**: It consists of certain reserves and certain types of subordinated debt
- **CRAR**: Capital to risk weighted assets ratio is arrived at by dividing the capital of the bank with aggregated risk weighted assets for credit risk, market risk and operational risk.
- **Doubtful Asset**: An asset would be classified as doubtful if it has remained in the substandard category for a period of 12 months
- **FVTPL:** Assets are measured at fair value, gains and losses are either recognised entirely in profit or loss
- **Gross NPA:** Gross Non-Performing Assets (GNPA) are the sum of all the loans that have been defaulted
- Held Till Maturity (HTM): The securities acquired by the banks with the intention to hold them up to maturity
- **Held for Trading (HFT)**: Securities where the intention is to trade by taking advantage of short-term price / interest rate movements.
- **HFC**: Housing Finance Company
- **Modified Duration**: Modified Duration = Macaulay Duration / (1+y/m), where 'y' is the yield (%), 'm' is the number of times compounding occurs in a year.
- NBFC: Non-Banking Financial Company
- **Net Interest Income (NII):** The NII is the difference between the interest income and the interest expenses
- Net Interest Margin (NIM): Net interest margin is the net interest income divided by average interest earning assets
- **Non-Interest Income**: The differential (surplus or deficit) between non-interest income and non-interest expenses as a percentage to average total assets
- Net NPA: Gross NPA (Balance in Interest Suspense account + DICGC / ECGC claims received and held pending adjustment + Part payment received and kept in suspense account + Total provisions held)

- Non Performing Assets (NPA): Any loan account that has been classified by a bank or financial institution as sub-standard, doubtful or loss assets in terms of asset classification norms of RBI.
- **Overdraft**: An overdraft occurs when you do not have enough available funds in your account to cover a cheque or other withdrawal, but the bank pays the items and overdraws your account.
- **PCR :** Provisioning Coverage Ratio
- PMJDY: Pradhan Mantri Jan-Dhan Yojana
- PMJJBY: Pradhan Mantri Jeevan Jyoti Bima Yojana
- PMSBY: Pradhan Mantri Suraksha Bima Yojana
- **PSU**: Public Sector Undertaking
- **Restructuring**: Restructuring would normally involve modification of terms of the advances / securities, which would generally include, among others, alteration of repayment period / repayable amount / the amount of installments and rate of interest
- **Risk Weighted Asset**: The notional amount of the asset is multiplied by the risk weight assigned to the asset to arrive at the risk weighted asset number
- **RSETI**: Rural Self Employment Training Institutes
- **SMA**: Special Mention Accounts(SMA) refer to the accounts that show signs of turning into a non-performing asset in the first 90 days or even before being identified as an NPA
- **SLR**: SLR is the portion that banks need to invest in the form of cash, gold or government approved securities.
- **UPI**: Unified Payments Interface
- **Written o**ff: Loan write-off means the lender considers the loan a loss and write it off from the balance sheet to equalise it
- Yield to Maturity (YTM) or Yield: The Yield to maturity (YTM) is the yield promised to the bondholder on the assumption that the bond will be held to maturity and coupon payments will be reinvested at the YTM. It is a measure of the return of the bond
- Yield on Advances: Interest Income / Avg. Advances
- Yield on Funds: Income generated from an investment, separate from the principal



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